

# Tupras

## Analyst Meeting Notes

Tupras (TUPRS) held an analyst day at its İzmit Refinery on June 12, 2026, with the participation of senior management. The key topics discussed during the meeting included the global refining sector outlook, recent developments in product margins, the impact of geopolitical risks on supply chains, and the company's operational performance, financial outlook and strategic transformation plan.

**Osman Furkan OZDEMİR**

Analyst

oozdemir@sekeryatirim.com

### Sector outlook: Supportive outlook for product margins remains intact

Management stated that growth in global oil demand continues, while limited net additions to refining capacity continue to support product margins. It was also noted that normalization in European product margins may take time, while geopolitical risks are likely to continue causing periodic volatility.

Management highlighted that Middle East-related developments remain influential on crude oil flows and product trade. Low inventory levels in Europe, refinery outages and regional supply disruptions were noted among the factors supporting diesel and jet fuel margins. Against this backdrop, the current product market environment is expected to remain supportive for refinery margins in the near term.

### Product margins: June realizations are being monitored following the better-than-expected 1Q26 performance

Tupras's 1Q26 net refinery margin came in at US\$9.4/bbl, above the company's 2026 guidance range of US\$6-7/bbl. Management stated that it is closely monitoring June realizations in order to better assess the reflection of strong product margins on financials, as well as the net impact of higher freight, insurance and crude oil supply costs. In this context, the company noted that its 2026 guidance could be reviewed following the release of the six-month financial results.

On a product basis, diesel and jet fuel margins remain above historical averages despite easing from their peak levels in March. Low middle distillate inventories in Europe, refinery outages and regional supply disruptions stand out as the main factors supporting diesel and jet fuel margins, while gasoline margins showed a recovery following the weak outlook observed in April.

### Operational outlook: High capacity utilization continues

The company maintained its 2026 capacity utilization guidance at 95-100%. Production and sales volume expectations were also maintained at approximately 29 mn tons and 30 mn tons, respectively. High capacity utilization and the current product margin outlook continue to support the company's 2026 financial outlook.

### Strategic transformation: SAF and zero-carbon electricity investments stand out

Tupras reiterated its targets under its strategic transformation plan, which focuses on sustainable refining, biofuels, zero-carbon electricity and green hydrogen. In the short-to-medium term, the company's key focus is to become the leading supplier of sustainable aviation fuel (SAF) in Türkiye and to increase its zero-carbon electricity installed capacity.

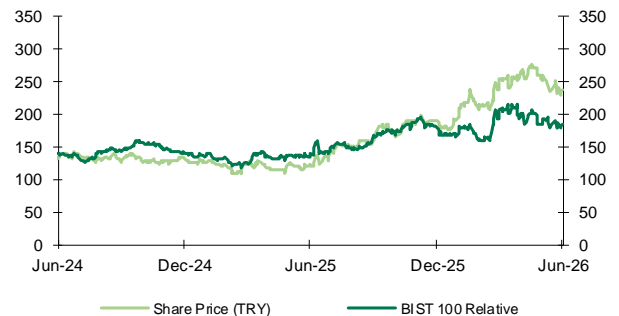
	TRY	US\$
Close	233,80	5,07
BIST 100	13.938	302
US\$/TRY (CB Bid Rate):	46,17	
52 Week High:	275,50	6,13
52 Week Low:	119,90	3,05
Bloomberg/Reuters Ticker:	TUPRS.TI / TUPRS.IS	

	1.926,8	(TRY Mn)	(US\$ Mn)
Number of Shares (Mn):			
Current Mcap:	450.485		9.775
Free Float Mcap:	220.738		4.790

	1 M	YOY	YTD
TRY Return (%):	-8,3	93,2	32,0
US\$ Return (%):	-9,8	64,1	22,8
BIST 100 Relative (%):	-2,8	32,0	6,6
Avg. Daily Vol. (TRY Mn):	5.258,45		
Avg. Daily Vol. (US\$ Mn):	122,14		

Beta	0,62
Volatility (Stock)	0,36
Volatility (BIST 100)	0,24

Shareholder Structure	%
Enerji Yatırımları A.Ş.	46,40
Koç Holding A.Ş.	4,27
Companies Owned By Koc Family Members	0,48
Public Float	48,85
Total	100,00



Management stated that technical studies are ongoing for the planned SAF unit at the İzmir Refinery, and that feasibility studies will be submitted to the investment committee for the final investment decision. On the green hydrogen side, management indicated that, due to currently limited market demand, this area is considered a longer-term component of the transformation plan.

#### **Financial outlook: Net cash position provides financial flexibility**

Tupras's strong net cash position provides significant financial flexibility in terms of financing planned capital expenditures and supporting dividend distribution capacity. In the current market environment, the company's strong liquidity position is also supportive from an operational perspective, as it allows Tupras to make faster crude oil procurement decisions and work with more flexible payment terms during periods of more challenging crude oil supply conditions. The company maintained its 2026 capex guidance at approximately US\$700 mn.

#### **General Assessment**

We view the key messages from the meeting as positive for Tupras. Strong product margins, high capacity utilization, diversified crude oil sourcing and a strong net cash position support the company's short-term financial outlook. Over the medium-to-long term, SAF and zero-carbon electricity investments stand out as key pillars supporting Tupras's strategic transformation plan.

In this context, management's plan to review its 2026 guidance following the release of the six-month financial results stands out as one of the key items to monitor for stock performance. That said, the potential impact of higher freight, insurance and crude differentials on the net refinery margin should be closely monitored, as it will be a key factor determining the extent to which strong product margins will be reflected in the company's financials.


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Şeker Yatırım Menkul Değerler A.Ş.  
Buyukdere Cad. No:171 Metrocity  
A Blok Kat 4-5 34330 SİSLİ /İST  
TURKEY

TEL: +90 (212) 334 33 33  
Fax: +90 (212) 334 33 34  
E-mail: [research@sekeryatirim.com](mailto:research@sekeryatirim.com)  
Web: <http://www.sekeryatirim.com/english/index.aspx>

For additional information, please contact:

Research

Kadir Tezeller	Head	+90 (212) 334 33 81	<a href="mailto:ktezeller@sekeryatirim.com.tr">ktezeller@sekeryatirim.com.tr</a>
Burak Demirbilek	Utilities	+90 (212) 334 33 33-128	<a href="mailto:bdemirbilek@sekeryatirim.com.tr">bdemirbilek@sekeryatirim.com.tr</a>
Atasav Can Tuglu	Food & Beverages, Automotive, Retail, Aviation	+90 (212) 334 33 33-334	<a href="mailto:atuglu@sekeryatirim.com.tr">atuglu@sekeryatirim.com.tr</a>
Basak Kamber	Glass, Pharmaceutical, Defense, Telcos, Cons. Dur.	+90 (212) 334 33 33-251	<a href="mailto:bkamber@sekeryatirim.com.tr">bkamber@sekeryatirim.com.tr</a>
M. Mucahid Yıldırım	Banking	+90 (212) 334 33 33-150	<a href="mailto:myildirim@sekeryatirim.com.tr">myildirim@sekeryatirim.com.tr</a>
Yusuf Kemal Erdekli	Cement, Conglomerates, REITs	+90 (212) 334 33 33-115	<a href="mailto:yerdekli@sekeryatirim.com.tr">yerdekli@sekeryatirim.com.tr</a>
O. Furkan Ozdemir	Iron & Steel, Oil- Gas & Deriv.	+90 (212) 334 33 33-245	<a href="mailto:oozdemir@sekeryatirim.com.tr">oozdemir@sekeryatirim.com.tr</a>

Economy & Politics

Abdulkadir Dogan	Chief Economist	+90 (212) 334 91 04	<a href="mailto:adogan@sekeryatirim.com.tr">adogan@sekeryatirim.com.tr</a>
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Institutional Sales

Deniz Keskin	Trader	+90 (212) 334 33 36	<a href="mailto:dkeskin@sekeryatirim.com.tr">dkeskin@sekeryatirim.com.tr</a>
Kerim Culum	Trader	+90 (212) 334 33 33-316	<a href="mailto:kculum@sekeryatirim.com.tr">kculum@sekeryatirim.com.tr</a>

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