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Aksa Energy

The contribution of the Talimercan Power Plant was felt...

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Aksa Energy (AKSEN) reported net profit of TRY 399mn including the TMS-29 effect in 1Q25, below the market expectation of TRY 659mn and in line with our net profit expectation of TRY 400mn (1Q24: TRY 1,003mn). In this quarter, higher net sales revenue, gross profit and increased EBITDA (especially the contribution of the Talimercan power plant) - due to the decrease in operational expenses despite the inflationary environment - supported net profit. On the other hand, net financing income of TRY 855mn in 1Q24 turning into a net financing expense of TRY 276mn in 1Q25 due to exchange rate difference expense, plus the rising net monetary position loss were factors suppressing profitability.

Aksa Energy's net sales revenues climbed 19% on an annual basis in 1Q25 to TRY 9,630mn (Şeker Invest: TRY7,690mn - Market: TRY 7,921mn). The production increase due to a higher spot ceiling price in Turkey was effective in the growth of net sales revenues. While the Company's total electricity sales volume (excluding Africa and Asia) increased by 110% YoY to 2,656 Gwh in 1Q25, average spot electricity prices rose by 18% YoY to 2,390 TL/Mws in 1Q25 (1Q24: 2,030 TL/Mws).

The Company's EBITDA, including the TMS-29 effect, exceeded our expectation of TRY 1,900mn and the market expectation of TRY 1,928 million, increasing by 59% YoY to TRY2,593 million in 1Q25. The EBITDA figure of the Asian operations (Talimercan Power Plant) increased from TRY 698mn to TRY 1.4 billion, making a strong contribution to total EBITDA. On the other hand, the EBITDA of Turkey operations rose by 42.6% on an annual basis to TRY 686mn (1Q24: TRY 481mn). The EBITDA of Africa operations decreased by 15.56% from TRY 785mn to TRY 663mn. While the net profit margin, which was 12.39% in 1Q24, decreased to 4.14% in 1Q25, EBITDA margin increased to 26.93% in 1Q25 (1Q24: 20.13%) thanks improved domestic and international operational performance. The gross profit margin rose from 16.96% to 23.73%.

Net debt increased - The company's net debt position, including the TMS-29 effect, increased to TRY 30,742mn in 1Q25, while the net Debt/EBITDA ratio decreased to 3.47x (4Q24: 4.20x) with the contribution of strong EBITDA production.

Despite the weak outlook for net profitability, we expect the rise in operational profitability to positively impact stock performance. We expect the diversified portfolio and fixed agreements in overseas operations to create value in the medium and long term. we remain our 12-month target price of TRY "50.15/shr" and maintain our "OUTPERFORM" recommendation.

OUTPERFORM TP: TRY 50.15

Previous TP: TRY 50.15 Upside: 50.3%

	TRY	US\$	
Close	33,36	0,86	
BIST 100	9.747	252	
US\$/TRY (CB Bid Rate):	38,6761		
52 Week High:	48,14	1,49	
52 Week Low:	31,10	0,81	
Bloomberg/Reuters Ticker:	AKSEN.TI	/ AKSEN.IS	
Number of Shares (Mn):	1.226		
	(TRY Mn)	(US\$ Mn)	
Current Mcap :	40.911	1.061	
Free Float Mcap:	8.591	223	
	1 M	YOY	ΥTD
TRY Return (%):	1	-15	-15
US\$ Return (%):	-1	-29	-22
BIST 100 Relative (%):	-3	-11	-14
Avg. Daily Vol. (TRY Mn):	186		
Av g. Daily Vol. (US\$ Mn):	5,4		
Beta	0,97		
Volatility (Stock)	0,37		
Volatility (BIST 100)	0,24		
Shareholder Structure	%		
Kazancı Holding	80,13		
Free Float	19,77		
Share buyback	0,10		
Total	100,0		

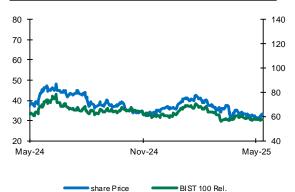


Figure 1: Financials (Including IAS-29 Effect)					
TRY Million	1Q24	1Q25	YoY	4Q24	QoQ
Revenues	8.095	9.630	19,0%	9.520	1,2%
Gross Profit	1.373	2.285	66,5%	2.318	-1,4%
Gross Profit Margin	17,0%	23,7%		24,4%	
EBIT	969	1.928	99,1%	1.878	2,7%
EBIT Margin	12,0%	20,0%		19,7%	
EBITDA	1.630	2.593	59,1%	2.272	14,1%
EBITDA Margin	20,1%	26,9%		23,9%	
Net Profit	1.003	399	-60,2%	-485	N.M.
Net Profit Margin	12,4%	4,1%		-5,1%	

Source: Şeker Invest

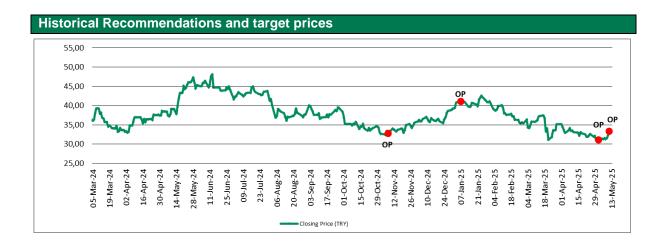
Figure 2: Key	financials ((Including	IAS-29 Effect)

BALANCE SHEET (TRY Mn)	2024/12	2025/03	%Chg
PP&E	68.009	69.762	2,6%
Intangibles	1.783	2.586	45,0%
Other Non-Current Assets	5.004	4.926	-1,6%
Trade Receivables	10.983	9.388	-14,5%
Cash&Equivalents	1.160	2.958	154,9%
Other Current Assets	4.161	3.701	-11,0%
Total Assets	91.101	93.320	2,4%
Long Term Debt	16.324	19.543	19,7%
Other Non current liabilities	1.866	1.978	6,0%
Short Term Debt	7.321	4.434	-39,4%
Trade Payables	6.856	5.929	-13,5%
Other current liabilities	9.721	12.060	24,1%
Total Liabilities	42.089	43.943	4,4%
Total Equity	49.011	49.377	0,7%
Total Equity&Liabilities	91.101	93.320	2,4%

INCOME STATEMENT (TRY Mn)	2024/03	2025/03	%Chg
Revenues	8.095	9.630	19,0%
COGS	6.722	7.344	9,3%
Gross Profit (Loss)	1.373	2.285	66,5%
Operating Expenses	404	357	-11,6%
Operating Profit/(Loss)	969	1.928	99,1%
Net Other Ope. Rev./(Exp.)	365	84	-76,9%
Income/(Loss) from Investing Activities	0	0	N.M.
Financial Expenses	855	(276)	N.M.
Gains (losses) on net monetary positions	(323)	(694)	N.M.
Profit Before Tax (Loss)	1.837	1.155	-37,1%
Tax	(455)	(601)	N.M.
Net Profit (Loss)	1.383	554	-59,9%
Minority Interest	380	155	-59,2%
Majority Interest	1.003	399	-60,2%

Source: Şeker Invest





Date	Recommendation	Target Price (TRY)	
16-Jan-24	Outperform (OP)	47,50	
10-May-24	Outperform (OP)	47,50	
14-Jun-24	Outperform (OP)	55,00	
7-Nov-24	Outperform (OP)	55,00	
7-Jan-25	Outperform (OP)	55,00	
2-May-25	Outperform (OP)	50,15	
13-May-25	Outperform (OP)	50,15	

Basis for 12m equity ratings

Outperform: The total return is expected to exceed the return of the BIST 100 by more than 10%.

Underperform: The total return is expected to fall below the return of the BIST 100 by more than 10%.

Market Perform: The total return is expected to be in line with the return of the BIST 100.



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