

Aksa Energy

Net financial expense and lower deferred tax income were influential in the net loss announcement.

Basak Kamber

Analyst

bkamber@sekeryatirim.com

Aksa Energy reported a net loss of TRY 441mn including the TMS-29 impact in 4Q24, well below market expectations of TRY 758mn and our expectation of TRY 2,152mn net profit (4Q23: TRY 3,071mn). The net loss was due to a net financial expense of TRY 688mn, against net financial income of TRY 1,023mn in 4Q23, and lower deferred tax income of TRY 287mn (4Q23: TRY 2,030mn). In 4Q24, Aksa Energy generated net sales revenue of TRY 8,649mn, down 11.6% yoy, above our expectation of TRY 6,810mn and the market expectation of TRY 7,012mn. Unfavorable domestic market conditions were effective in the decrease in top-line. The Company's total electricity sales volume (excluding Africa and Asia) decreased by 17% YoY to 6,746 GWh in 2024, while spot electricity prices increased by 15% YoY to 2,446 TRY/MWh in 2024 (2023: 2,121 TRY/MWh). In 4Q24, average spot electricity prices rose by 19% YoY to 2,415 TL/MWh (4Q23: 2,028 TRY/MWh).

The Company's EBITDA, including the TMS-29 effect, was announced as TRY 2,064 million in 4Q24, up 3.5% YoY, lower our TRY 2,687 million and the market's TRY 2,568 million estimate. Although the net profit margin narrowed from 31.4% in 4Q23 to -5.10% in 4Q24, the EBITDA margin increased from 20.4% in 4Q23 to 23.9% in 4Q24 and the gross profit margin rose from 17.2% in 4Q23 to 24.4% in 4Q24.

Net debt increased - The Company's net debt position, at TRY 16,991 million in YE23, including the TMS-29 effect, was realized as TRY 27,112 million in YE24, while the Net Debt/EBITDA ratio in YE24 was 3.78x (YE23: 1.48x).

2024 results - The company achieved a net sales revenue of TRY 31,639 million (-37.7% YoY) in 2024, above expectation of TRY 27,215 million. In 2024, the EBITDA of TRY 7,177 million was realized below the expectation of TRY 7,795 million, while the total investment expenditure was realized at TRY 18 billion, against the expectation of TRY 16 billion.

2025 expectations - The company expects net sales revenue of TRY 36,850 million in 2025, including TMS 29, and EBITDA of TRY 11,005 million. It also expects total investment expenditure of TRY 23 billion for the year.

We expect the market's short-term reaction to AKSEN's 4Q24 financial results to be negative. However, we expect the contribution of overseas projects, especially Uzbekistan and Ghana, to play an important role in Aksa Energy's sales revenues in the medium and long term. However, we expect new power plants to come online quickly and generate EBITDA in 2025. In line with these expectations, we maintain "Outperform" with a TP of TRY 55.00/shr., implying 51.2% upside potential.

OUTPERFORM
TP: TRY 55.00
Previous TP: TRY 55.00
Upside: %51.2

	TRY	US\$
Close	36,38	1,00
BIST 100	9,911	272
US\$/TRY (CB Bid Rate):	36,4097	
52 Week High:	48,14	1,49
52 Week Low:	32,34	0,94
Bloomberg/Reuters Ticker:	AKSEN.TI / AKSEN.IS	

Number of Shares (Mn):	1.226	
	(TRY Mn)	(US\$ Mn)
Current Mcap :	44.614	1.226
Free Float Mcap:	9.369	258

	1 M	YOY	YTD
TRY Return (%):	-7	1	-7
US\$ Return (%):	-9	-14	-10
BIST 100 Relative (%):	-8	-7	-8
Avg. Daily Vol. (TRY Mn):	199		
Avg. Daily Vol. (US\$ Mn):	6,0		

Beta	0,91
Volatility (Stock)	0,37
Volatility (BIST 100)	0,24

Shareholder Structure	%
Kazancı Holding	80,13
Free Float	19,77
Share buyback	0,10
Total	100,0

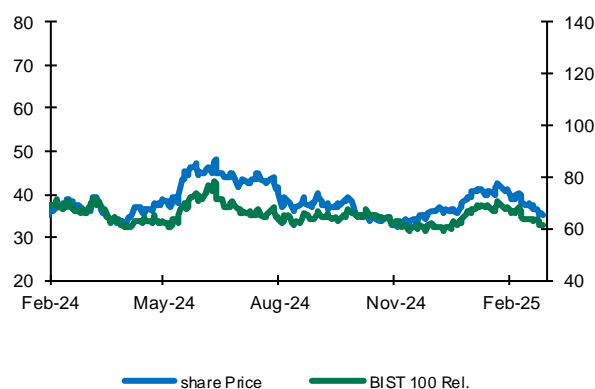


Figure 1: Financials (Including IAS-29 Effect)

TRY Million	YE23	YE24	YoY	4Q23	4Q24	YoY
Revenues	50.782	31.639	-37,7%	9.784	8.649	-11,6%
Gross Profit	10.418	6.688	-35,8%	1.679	2.107	25,5%
Gross Profit Margin	20,5%	21,1%		17,2%	24,4%	
EBIT	9.249	5.161	-44,2%	1.391	1.706	22,6%
EBIT Margin	18,2%	16,3%		14,2%	19,7%	
EBITDA	11.482	7.177	-37,5%	1.995	2.064	3,5%
EBITDA Margin	22,6%	22,7%		20,4%	23,9%	
Net Profit	7.936	2.007	-74,7%	3.071	-441	A.D.
Net Profit Margin	15,6%	6,3%		31,4%	-5,1%	

Source: Şeker Invest

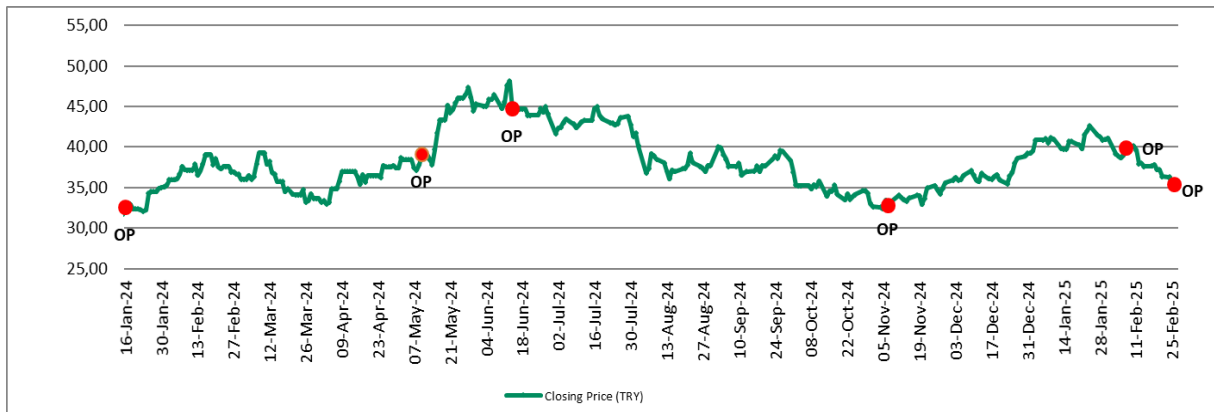
Figure 2: Key financials (Including IAS-29 Effect)

BALANCE SHEET (TRY Mn)	2023/12	2024/12	%Chg
PP&E	50.557	61.792	22,2%
Intangibles	1.598	1.620	1,4%
Other Non-Current Assets	3.743	4.547	21,5%
Trade Receivables	19.535	9.980	-48,9%
Cash&Equivalents	1.148	1.054	-8,1%
Other Current Assets	3.993	3.780	-5,3%
Total Assets	80.573	82.774	2,7%
Long Term Debt	7.554	14.832	96,3%
Other Non current liabilities	3.136	1.695	-45,9%
Short Term Debt	4.275	6.652	55,6%
Trade Payables	4.823	6.230	29,2%
Other current liabilities	10.778	8.833	-18,0%
Total Liabilities	30.566	38.242	25,1%
Total Equity	50.007	44.531	-10,9%
Total Equity&Liabilities	80.573	82.774	2,7%

INCOME STATEMENT (TRY Mn)	2023/12	2024/12	%Chg
Revenues	50.782	31.639	-37,7%
COGS	40.364	24.951	-38,2%
Gross Profit (Loss)	10.418	6.688	30,6%
Operating Expenses	1.169	1.527	-44,2%
Operating Profit/(Loss)	9.249	5.161	-53,5%
Net Other Ope. Rev./(Exp.)	539	251	N.M.
Income/(Loss) from Investing Activities	(60)	(240)	-93,2%
Financial Expenses	2.428	165	N.M.
Gains (losses) on net monetary positions	(1.231)	(772)	-54,4%
Profit Before Tax (Loss)	10.311	4.699	17,1%
Tax	1.495	1.750	17,1%
Net Profit (Loss)	8.816	2.948	-66,6%
Minority Interest	880	941	7,0%
Majority Interest	7.936	2.007	-74,7%

Source: Şeker Invest

Historical Recommendations and target prices



Date	Recommendation	Target Price (TRY)
16-Jan-24	Outperform (OP)	47,50
10-May-24	Outperform (OP)	47,50
14-Jun-24	Outperform (OP)	55,00
7-Nov-24	Outperform (OP)	55,00
7-Jan-25	Outperform (OP)	55,00
4-Mar-25	Outperform (OP)	55,00

Basis for 12m equity ratings

Outperform:	The total return is expected to exceed the return of the BIST 100 by more than 10%.
Underperform:	The total return is expected to fall below the return of the BIST 100 by more than 10%.
Market Perform:	The total return is expected to be in line with the return of the BIST 100.

ŞEKER INVEST RESEARCH

Şeker Yatırım Menkul Değerler A.Ş.
Buyukdere Cad. No:171 Metrocity
A Blok Kat 4-5 34330 SİSLİ /İST
TURKEY

TEL: +90 (212) 334 33 33
Fax: +90 (212) 334 33 34
E-mail: research@sekeryatirim.com
Web: <http://www.sekeryatirim.com/english/index.aspx>

For additional information, please contact:

Research

Kadir Tezeller	Head	+90 (212) 334 33 81	ktezeller@sekeryatirim.com
Burak Demirbilek	Utilities, Pharmaceutical, Defense Industry	+90 (212) 334 33 33-128	bdemirbilek@sekeryatirim.com
Sevgi Onur	Banks	+90 (212) 334 33 33-150	sonur@sekeryatirim.com
Engin Degirmenci	Glass, Cement	+90 (212) 334 33 33-201	edegirmenci@sekeryatirim.com
A. Can Tuglu	Food & Beverages, Retail, Automotive	+90 (212) 334 33 33-334	atuglu@sekeryatirim.com.tr
Esra Uzun Ozbaskin	Telcos, Iron & Steel, Cons. Dur., Oil&Gas	+90 (212) 334 33 33-245	euzun@sekeryatirim.com
Basak Kamber	Pharmaceutical, Defense Industry, Energy	90 (212) 334 33 33-251	bkamber@sekeryatirim.com

Economy & Politics

Abdulkadir Dogan	Chief Economist	+90 (212) 334 91 04	adogan@sekeryatirim.com
------------------	-----------------	---------------------	--

Institutional Sales

Batuhan Alpman	Head	+90 (212) 334 33 70	balpman@sekeryatirim.com
Deniz Keskin	Trader	+90 (212) 334 33 36	dkeskin@sekeryatirim.com
Kerim Culum	Trader	+90 (212) 334 33 33-316	kculum@sekeryatirim.com.tr

DISCLAIMER

I, Basak Kamber hereby certify that the views expressed in this research accurately reflect my personal views about the subject securities and issuers. I also certify that no part of my compensation was, is or will be, directly or indirectly, related to the specific recommendations or views expressed in this report.

This report has been prepared by the Şeker Yatırım Menkul Değerler A.Ş. (Şeker Invest, Inc.) Research Team. The information and opinions contained herein have been obtained from and are based upon public sources that Şeker Invest considers to be reliable. No representation or warranty, express or implied, is made that such information is accurate or complete and should not be relied upon, as such. All estimates and opinions included in this report constitute our judgments as of the date of this report and are subject to change without notice. This report is for informational purposes only and is not intended as an offer or solicitation for the purchase or sale of a security. Investors must make their own investment decisions based on their specific investment objectives and financial position and using such independent advisors as they believe necessary. Şeker Invest may, from time to time, have a long or short position in the securities mentioned in this report and may solicit, perform or have performed investment banking, underwriting or other services (including acting as adviser, manager, underwriter or lender) for any company referred to in this report and may, to the extent permitted by law, have acted upon or used the information contained herein, or the research or analysis upon which it is based, before its publication. This report is for the use of intended recipients and may not be reproduced in whole or in part or delivered or transmitted to any other person without the prior written consent of Şeker Invest. By accepting this document you agree to be bound by the foregoing limitations.

Copyright © 2025 Şeker Invest