

TSKB

3Q24 Earnings review

Estimate slightly beaten

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TSKB posted TRY2,633mn net income (+7% QoQ) in its 3Q24 bank-only financial statements. This is above our TRY2,525mn call and the TRY2,523mn RT consensus estimate by 4%, respectively.

9M profit of TRY7,036mn also rose strongly by 40% YoY, the best-in-class among the banks that announced financials so far. 9M ROAE improved to 37.4% from 37.1% in 6M24, (Budget: ~40%), a peer-leading figure.

The main drivers of deviation from the estimated figures are: a positive surprise in trading loss, ECL, and a negative surprise in NII and fees. Subsidiary income normalized and The bank reversed TRY100mn of free fell 69% QoQ. provisions.

For FY24 ~40% ROAE budget is maintained. Yet CAR and Tier 1 ratio budgets are revised up to 20% and 19% from 18% and 17%, respectively. The CoR budget is revised down to <50bps from ~50bps. Other expectations are maintained.

There should be a slightly positive market reaction to the results. Our target price of TRY18.18 offers 50% upside potential. We model 50% YoY earnings growth for maintain our "Outperform" recommendation. The bank is trading at a 2025E P/E of 2.6x (2% discount to domestic peers) and P/BV of 0.93x with a ROAE of 40.7%.

Margins further improved. NIM adj. for swap costs widened a further 20bps QoQ to 6.1%, vs. the budgeted ~6%, far above its competitors. Core NIM also rose 20bps QoQ to 4.2%, the highest among the announcing banks so far. CPI linker contribution rose 34% QoQ to TRY1.2bn. Swap funding costs fell severely by 57% QoQ to TRY425mn.

Fee income normalized. Following eye-catching 26% QoQ growth in 2Q24 fees declined by 28% QoQ in 3Q24. Annual growth was 44% YoY, vs. the 83% YoY rise in OPEX and budget expectation of an above-average CPI increase.

Bank stands out with improving NPL ratio and best-inclass coverage. The NPL ratio eased 50bps QoQ to 2.3%. Stage 2 coverage fell 130bps 33.4% while S3 coverage rose 80bps to 83.9%, respectively. The total provision ratio is 5.2%, the highest among the banks to have announced financials so far. CoR excluding the currency impact is -39bps. (Budget: ~50 bps).

Rating	Outp	erform			
Target price (TRY)		18.18			
Upside		50 %			
Previous rating	Outp	erform			
Previous target price (TRY)		18.18			
	TRY	US\$			
Close	12.08	0.35			
BIST 100	8,864	259			
US\$/TRY (CBT Bid Rate):	34.21				
52 Week High:	13.22	0.40			
52 Week Low:	5.99	0.40			
Bloomberg Ticker:	TSKB.TI	0.20			
Diodinberg Ticker.	TOND. II				
Number of Shares (Mn):	2,800				
	(TRY Mn) ((IICÈ Mn)			
Current Mcap:	33,824	989			
Free Float Mcap:	13,191	386			
Avg. Daily Vol. (TRY Mn):	290	123			
Expectations (TRY mn)	Actual	Seker	Diff.	Cons.	Diff.
Net income	2,633	2,525	4%	2,523	4%
	2Q24	3Q24	QoQ	3Q23	YoY
Net income (TRY mn)	2,469	2,633	7%	1,857	42%
	,				
Forecasts (TRY mn)	2021A	2022A	2023A	2024E	2025E
Net income	1,089	4,055	7,041	10,564	13,094
BV	6,941	12,782	21,412	27,919	36,429
Valuation	2021A	2022A	2023A	2024E	2025E
P/E (x)	3.7	3.0	2.6	3.2	2.6
P/BV (x)	0.58	0.96	0.86	1.21	0.93
ROAA	1.6%	4.1%	4.8%	5.2%	5.0%
ROAE	17.3%	41.1%	41.2%	42.8%	40.7%
Returns (%)	1 M	3M	6M	12M	YtD
TRY Return:	2.9	-4.1	23.3	80.3	84.4
US\$ Return:	2.5	-7.4	16.5	48.6	58.5

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120

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100

90 80 5.0 1-24 3-24 7-24 9-24 5-24 Share Price (TRY) BIST 100 Rel.

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Figure 1: Summary balance sheet						
(Bank-only, TRYmn)	9M23	6M24	9M24	QoQ	YoY	YtD
Cash and cash equivalents	17,908	12,794	8,151	-36.3%	-54.5%	-46.1%
Cash and CBT	3,073	4,454	3,762	-15.5%	22.4%	27.8%
Banks	2,359	2,171	2,219	2.2%	-5.9%	-53.4%
Money markets	12,477	6,177	2,175	-64.8%	-82.6%	-70.7%
Security portfolio	26,513	38,728	41,648	7.5%	57.1%	43.7%
Financial Assets At Fair Value Through P&L	0	411	399	-2.8%	n.a	42.5%
Financial Assets at Fair Value Through Other Comp. Inc.	9,176	14,098	16,601	17.8%	80.9%	69.2%
Financial Assets Measured at Amortised Cost	17,337	24,218	24,647	1.8%	42.2%	30.5%
Derivative Financial Assets	2,755	2,513	1,722	-31.5%	-37.5%	-11.0%
Receivables from Lease Transactions	448	473	460	-2.8%	2.6%	1.6%
Performing Loans	113,282	146,635	162,702	11.0%	43.6%	29.4%
TRY loans	9,367	12,744	11,889	-6.7%	26.9%	-5.8%
FC loans	103,916	133,891	150,813	12.6%	45.1%	33.3%
FC loans (in \$)	3,796	4,077	4,424	8.5%	16.5%	15.0%
Loans	115,381	150,716	166,448	10.4%	44.3%	28.3%
TRY loans	9,367	12,744	11,889	-6.7%	26.9%	-5.8%
FX loans	106,015	137,972	154,559	12.0%	45.8%	32.0%
Non-performing loans	2,099	4,081	3,746	-8.2%	78.5%	-4.9%
TRY	2,098	4,080	3,746	-8.2%	78.6%	-4.9%
FC	1	1		-100.0%	-100.0%	-100.0%
Expected Credit Loss	6,648	8,893	8,654	-2.7%	30.2%	5.2%
12 Month Expected Credit Loss (Stage I)	976	1,153	1,153	0.0%	18.1%	-1.7%
Significant Increase In Credit Risk (Stage II)	3,651	4,321	4,321	0.0%	18.4%	8.9%
Credit Impaired Losses (Stage III/Special Provision)	1,999	3,391	3,144	-7.3%	57.3%	2.3%
Total assets	163,986	207,185	220,964	6.7%	34.7%	24.9%
Deposits	0	0	0	n.a	n.a	n.a
TRY deposits	0	0	0	n.a	n.a	n.a
FC deposits	0	0	0	n.a	n.a	n.a
Funds borrowed	99,709	111,565	123,307	10.5%	23.7%	15.4%
MM	2,443	13,550	10,482	-22.6%	329.0%	322.5%
Securities issued	28,897	37,464	40,045	6.9%	38.6%	24.3%
Leasing debts	127	180	172	-4.1%	35.2%	35.4%
Subordinated debt	5,463	10,073	10,214	1.4%	87.0%	69.0%
Shareholder's equity	18,897	26,526	29,217	10.1%	54.6%	36.5%
Total liabilities	163,986	207,185	220,964	6.7%	34.7%	24.9%

Source: Bank financials, Seker Invest Research

Figure 2:	: Summary	income	statement
(Bank-on	nly, TRYmr	1)	

(Bank-only, TRYmn)	3Q23	2Q24	3Q24	QoQ	YoY	Sep-23	Sep-24	YoY
Interest income	4,698	7,104	7,438	4.7%	58.3%	11,731	21,270	81.3%
Loans	2,882	4,001	4,508	12.7%	56.4%	7,562	12,487	65.1%
Reserve deposits	0	0	0	18.5%	1280.8%	0	1	n.a
Banks	8	17	15	-9.7%	93.7%	18	48	168.8%
Securities	1,501	1,896	2,315	22.1%	54.3%	3,601	5,784	60.7%
Interest expense	2,064	3,390	3,839	13.3%	86.0%	5,229	10,173	94.5%
Deposits	0	0	0	n.a	n.a	0	0	n.a
Funds borrowed	1,652	1,828	2,132	16.6%	29.0%	4,057	6,037	48.8%
Money market	28	617	724	17.3%	2475.4%	129	1,470	1037.8%
Debt instruments	354	905	949	4.9%	168.0%	969	2,540	162.0%
Net interest income	2,634	3,715	3,598	-3.1%	36.6%	6,501	11,097	70.7%
Net fee and commission income	151	164	118	-27.9%	-21.3%	287	413	43.6%
Core revenues	2,784	3,879	3,717	-4.2%	33.5%	6,788	11,509	69.5%
Dividend income	1	2	5	230.6%	638.0%	10	7	-34.2%
Commercial profit gain/loss	189	-749	-219	-70.8%	-215.9%	1,929	-1,721	-189.2%
Other operating income	3	113	371	229.5%	14677.9%	113	544	379.6%
Gross operating income	2,976	3,244	3,874	19.4%	30.2%	8,841	10,340	17.0%
OPEX	310	494	541	9.5%	74.4%	826	1,515	83.4%
PPOP	2,666	2,750	3,333	21.2%	25.0%	8,015	8,825	10.1%
Expected Credit Loss	187	261	-52	-120.0%	-127.8%	1,427	646	-54.8%
General Provisons	207	97	-29	-129.9%	-114.0%	1,383	372	-73.1%
Non Performing Loans (Stage III/Special Provision)	6	165	-25	-115.2%	-516.7%	39	271	594.9%
Other provisions	170	0	0	n.a	-100.0%	870	0	-100.0%
Personnel Expense	199	344	379	10.2%	90.4%	498	1,052	111.0%
Other OPEX	111	151	163	7.9%	45.8%	328	463	41.3%
Net operating income	2,309	2,489	3,385	36.0%	46.6%	5,718	8,179	43.0%
Income/loss from inv. under equity	346	719	226	-68.5%	-34.6%	1,077	1,263	17.3%
Net operating income	2,655	3,208	3,612	12.6%	36.0%	6,794	9,442	39.0%
Tax provision	798	739	979	32.4%	22.6%	1,766	2,406	36.3%
Net income	1,857	2,469	2,633	6.6%	41.8%	5,028	7,036	39.9%

Source: Bank financials, Seker Invest Research

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Figure 3	: Ba	lance s	heet	ratios
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Figure 3: Balance sheet ratios						
Balance sheet structure (as % of total assets)	3Q23	2Q24	3Q24	QoQ	YoY	YtD
Liquid Assets	17%	13%	11%	-1.8%	-5.1%	-2.9%
Securities	16%	19%	19%	0.2%	2.7%	2.5%
Loans	69%	71%	74%	2.9%	4.6%	2.5%
Funds borrowed	61%	54%	56%	2.0%	-5.0%	-4.6%
MM borrowing	1%	7%	5%	-1.8%	3.3%	3.3%
Securities issued	18%	18%	18%	0.0%	0.5%	-0.1%
Equity	12%	13%	13%	0.4%	1.7%	1.1%
IEA	94%	93%	94%	1.0%	0.0%	0.1%
Securities portfolio mix	3Q23	2Q24	3Q24	QoQ	YoY	YtD
Financial Assets at Fair Value Through P&L	0%	1%	1%	-0.1%	1.0%	0.0%
Financial Assets at Fair Value Through Other Comprehensive Inc	35%	36%	40%	3.5%	5.3%	6.0%
Financial Assets Measured at Amortised Cost	65%	63%	59%	-3.4%	-6.2%	-6.0%
Loan mix (as % of total loans)	3Q23	2Q24	3Q24	QoQ	YoY	YtD
Real estate loans	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Automobile loans	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Consumer loans	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Overdraft	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Corporate, Commercial and SME	100.0%	100.0%	100.0%	0.0%	0.0%	0.0%
Asset quality	3Q23	2Q24	3Q24	QoQ	YoY	YtD
NPL Ratio	1.8%	2.7%	2.3%	-0.5%	0.4%	-0.8%
Stage 1 Coverage	1.0%	0.9%	0.8%	-0.1%	-0.2%	-0.3%
	28.7%	34.7%	33.4%	-1.3%	4.7%	2.3%
Stage 2 Coverage	95.2%		83.9%	0.8%	-11.3%	5.9%
NPL coverage ECL % of PPOP	7.0%	83.1% 9.5%			-8.6%	-52.8%
			-1.6%	-11.1%		
ECL % of RWA	0.2%	0.2%	0.0%	-0.2%	-0.2%	-1.7%
Specific CoR (gross)	0.02%	0.46%	-0.06%	-0.5%	-0.1%	-4.3%
Specific CoR (Net)	0.01%	0.16%	-0.93%	-1.1%	-0.9%	-4.7%
Total CoR (gross)	0.77%	0.73%	-0.14%	-0.9%	-0.9%	-6.1%
Total CoR (net)	0.75%	0.43%	-1.01%	-1.4%	-1.8%	-6.5%
NPL/Equity	11%	15%	13%	-2.6%	1.7%	-5.6%
Stage 1 loans/Total loans	87.2%	89.0%	90.0%	0.9%	2.8%	2.9%
Stage 2 loans/Total loans	11.0%	8.3%	7.8%	-0.5%	-3.2%	-2.1%
Restructured/Stage 2	54.3%	53.1%	50.0%	-3.1%	-4.3%	-2.9%
Restructured/Gross Loans	6.0%	4.4%	3.9%	-0.5%	-2.1%	-1.3%
Total provisions/NPL	316.7%	217.9%	231.0%	13.1%	-85.7%	22.1%
Total coverage/Gross Loans	5.8%	5.9%	5.2%	-0.7%	-0.6%	-1.1%
Collections/New NPLs	75%	5425%	33500%	28075.0%	33424.9%	33493.2%
Collections/Pre-tax income	0%	3%	9%	5.9%	9.1%	3.9%
Capital adequacy and leverage	3Q23	2Q24	3Q24	QoQ	YoY	YtD
CET1	17.1%	16.6%	17.6%	1.0%	0.6%	-1.9%
Tier I	22.2%	23.0%	23.9%	0.9%	1.7%	-1.1%
CAR	23.3%	24.1%	25.0%	0.9%	1.7%	-1.1%
Free Equity/Equity	50%	48%	57%	9.1%	6.3%	4.7%
Leverage	8.7	7.8	7.6	-24.8%	-111.5%	-69.8%
Currency breakdown	3Q23	2Q24	3Q24	QoQ	YoY	YtD
TRY Loans/Loans	8.3%	8.7%	7.3%	-1.4%	-1.0%	-2.7%
FX Loans /Loans	91.7%	91.3%	92.7%	1.4%	1.0%	2.7%
Currency risk	3Q23	2Q24	3Q24	QoQ	YoY	YtD
Net FX position	-13,879	-6,453	-4,898	1,555	8,981	6,389
Net FX position/Equity	-73.4%	-24.3%	-16.8%	7.6%	56.7%	35.9%
Courses Pank financials Coker Invest Desearch						

Source: Bank financials, Seker Invest Research

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Figure 4: Profitability ratios (Quarterly)	3Q23	2Q24	3Q24	QoQ	YoY	YtD
ROAA	4.9%	5.0%	5.0%	0.05%	0.14%	0.20%
ROAE	49.1%	46.0%	43.5%	-2.51%	-5.61%	-2.87%
RoATE	49.1%	46.0%	43.5%	-2.51%	-5.63%	-2.88%
RoRWA	7.2%	6.7%	6.8%	0.13%	-0.42%	-0.99%
PPOP Margin	6.4%	5.1%	6.0%	0.92%	-0.40%	-1.21%
NIM	7.4%	8.1%	7.4%	-0.70%	-0.05%	-2.26%
NIM (Swap adj.)	7.2%	5.9%	6.5%	0.60%	-0.75%	-1.27%
NIM (Swap and CPI adj.)	4.0%	4.0%	4.1%	0.09%	0.05%	-1.23%
IEA yield	13.5%	15.8%	15.7%	-0.17%	2.16%	-0.84%
IBL cost	6.5%	8.2%	8.9%	0.65%	2.39%	1.61%
IEA-IBL spread	6.6%	7.0%	6.2%	-0.80%	-0.36%	-2.38%
Core spreads (TRY)	3Q23	2Q24	3Q24	QoQ	YoY	YtD
TRY loan yield	18.6%	31.7%	35.7%	4.04%	17.15%	6.25%
Core spreads (FX)	3Q23	2Q24	3Q24	QoQ	YoY	YtD
FX loan yield	10.1%	9.9%	10.3%	0.43%	0.19%	-1.12%
FX funds borrowed cost	7.0%	6.1%	6.5%	0.45%	-0.41%	-0.86%
Core spreads (Blended)	3Q23	2Q24	3Q24	QoQ	YoY	YtD
Blended loan yield	10.8%	11.7%	12.2%	0.52%	1.39%	-0.81%
Blended funds borrowed cost	7.0%	6.6%	7.5%	0.84%	0.50%	0.04%
Blended loan-funds borrowed spread	3.6%	4.7%	4.4%	-0.33%	0.82%	-0.79%
Securities spreads (Blended)	3Q23	2Q24	3Q24	QoQ	YoY	YtD
Blended securities yield	24.8%	22.2%	25.1%	2.95%	0.33%	3.53%
Breakdown of banking income	3Q23	2Q24	3Q24	QoQ	YoY	YtD
NII	88%	114%	93%	-21.62%	4.39%	-5.52%
Fees (Net)	5%	5%	3%	-2.00%	-2.00%	-1.31%
Dividends	0%	0%	0%	0.09%	0.11%	0.07%
Commercial profit /loss (net)	6%	-23%	-6%	17.43%	-12.00%	0.42%
Other operating income	0%	3%	10%	6.11%	9.50%	6.35%
Interest income						
Loans/Interest Income	61%	56%	61%	4.29%	-0.74%	1.35%
Securities/Interest Income	32%	27%	31%	4.45%	-0.82%	8.91%
Interest expense						
Funds Borrowed/Interest expense	80%	54%	56%	1.59%	-24.53%	-18.51%
Efficiency ratios	3Q23	2Q24	3Q24	QoQ	YoY	YtD
Cost/Income	10.4%	15.2%	14.0%	-1.27%	3.54%	5.18%
Costs/Loans	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Cost/Assets	0.8%	1.0%	1.0%	0.04%	0.21%	0.23%
Fees (net)/Loans	0.5%	0.5%	0.3%	-0.15%	-0.24%	-0.25%
Fees (net)/Assets	0.4%	0.3%	0.2%	-0.10%	-0.17%	-0.17%
Fees (net)/OPEX	48.5%	33.2%	21.9%	-11.33%	-26.62%	-27.86%
Courses Pank financials Coker Invest Persearch						

Source: Bank financials, Seker Invest Research

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Source: Seker Invest Research

Date	Recommendation	Target Price (TRY)
22-Jan-18	Outperform (OP)	1.41
08-Jun-18	Outperform (OP)	1.30
30-Jul-18	Market Perform (MP)	0.94
09-Oct-18	Market Perform (MP)	0.87
17-Jan-19	Market Perform (MP)	0.83
07-Jun-19	Market Perform (MP)	0.76
05-Aug-19	Outperform (OP)	1.00
09-Oct-19	Outperform (OP)	1.19
14-Jan-20	Outperform (OP)	1.50
13-Apr-20	Outperform (OP)	1.16
03-May-20	Market Perform (MP)	1.05
03-Nov-20	Underperform (UP)	1.30
18-Jan-21	Market Perform (MP)	1.51
03-May-21	Market Perform (MP)	1.35
04-Aug-21	Outperform (OP)	1.80
01-Nov-21	Outperform (OP)	1.95
20-Jan-22	Outperform (OP)	2.35
02-Aug-22	Outperform (OP)	3.15
01-Nov-22	Outperform (OP)	4.60
12-Jan-23	Outperform (OP)	5.39
31-Jul-23	Outperform (OP)	7.30
31-Oct-23	Outperform (OP)	9.55
12-Jan-24	Outperform (OP)	10.89
02-May-24	Outperform (OP)	12.13
01-Aug-24	Outperform (OP)	18.18
31-Oct-24	Outperform (OP)	18.18

Source: Seker Invest Research

Basis for 12M Recommendations

Outperform: The total return is expected to exceed the return of the BIST-100 by more than 10%.

Underperform: The total return is expected to fall below the return of the BIST-100 by more than 10%.

The total return is expected to be in line with the return of the BIST-100.

Source: Seker Invest Research

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